

## **The Management Program**

### **VI Minor Requirements: (24 C.H.)**

#### **Required: (15 C.H.)**

- ECON 104 Principles of Economics [for non-business students]  
ACC 141 Principles of Financial and Managerial Accounting [for non-business students]  
MKT 201 Principles of Management [PAR]  
MKT 205 Organizational Behavior [MKT 201 & PSY 101] [PAR]  
MKT 305 Human Resources Management [MKT 201]

#### **Electives: (9 C.H.)**

- MKT 312 Total Quality Management [MKT 201]  
MKT 315 Management Planning and Decision Making [MKT 201 –QMIS120]  
MKT 405 Manpower Planning and Selecting [MKT 305]  
MKT 410 Organization Theory [MKT 205]  
MKT 406 Compensation System [MKT 305]  
MKT 470 Seminar in Management [department approval]